



# STRATEGIC FORESIGHT FOR MORE RESILIENT PUBLIC POLICY

Insights and experiences from the OECD

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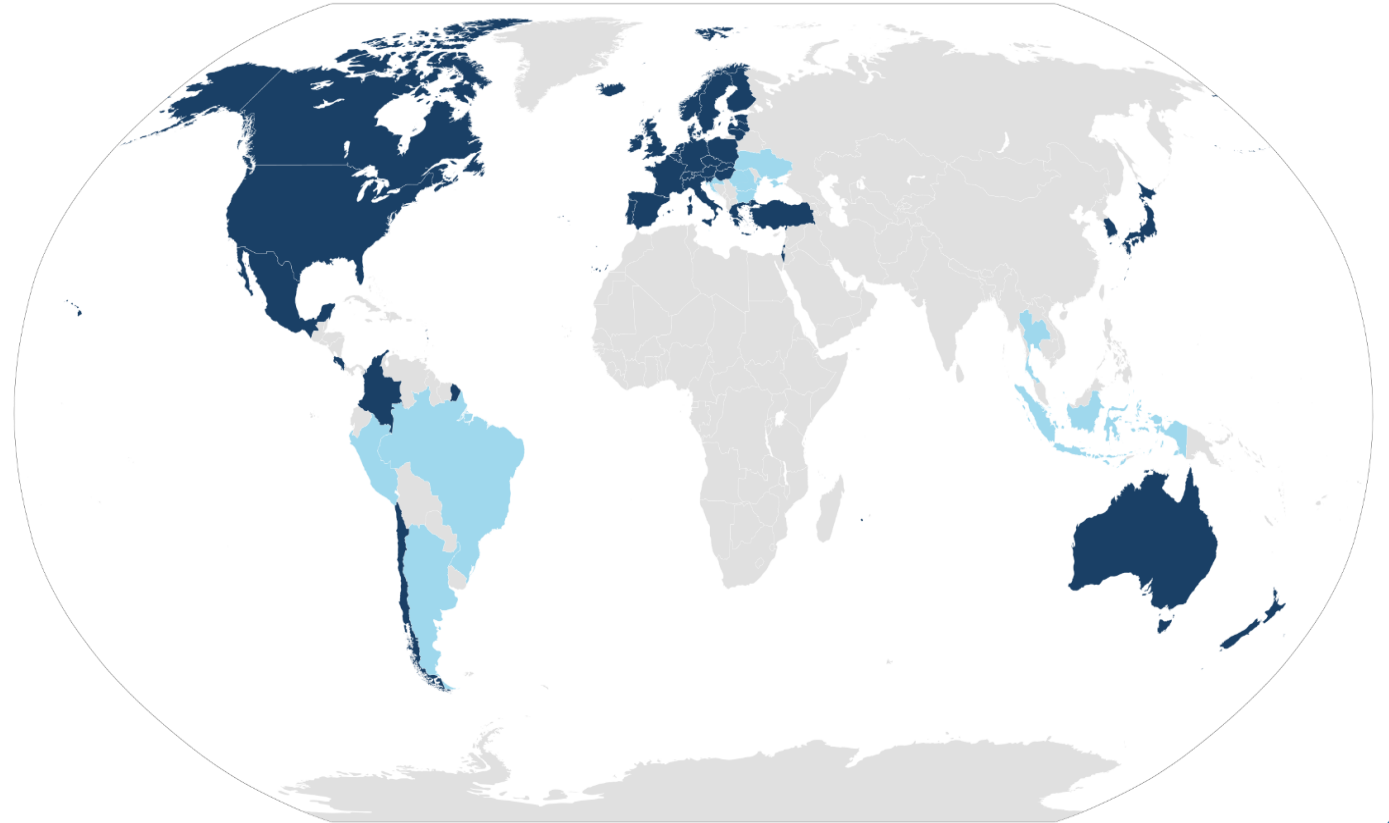
# Overview

- **Background on OECD SFU:** who we are
- **Foundations:** Definitions and purpose of foresight
- **Toolkit:** OECD Strategic Foresight Toolkit for Resilient Public Policies
- **Approach:** Reflections on how to think like a futurist



# What is the Organisation for Economic Co-operation and Development (OECD)?

- Forum of 38 Member Countries and EU with 8 Accession Candidate Countries
- **Goal:** “better policies for better lives”



## Government Foresight Community



## About the Strategic Foresight Unit (SFU)

### Objectives:

- Strengthen foresight capacity and practice within the OECD in order to improve policy analysis and advice.
- Support government foresight capacity
- Bring foresight to bear on OECD priorities and global poli



# FOUNDATIONS

## OF STRATEGIC FORESIGHT



DEFINING

# STRATEGIC FORESIGHT

- ✓ An approach to think systematically about the future to inform decision making today
- ✗ Not about forecasting or predicting *a single* future
- ✓ Exploring alternative plausible futures and revealing/reflecting on underlying assumptions

# WHY FORESIGHT NOW?

*In times of great uncertainty, responsible decision making requires preparing for the unexpected.*

*To fail to prepare is to prepare to fail.*



WHY FORESIGHT FOR

# PUBLIC POLICY?

*Identify new  
opportunities,  
challenges and  
innovative  
solutions.*

01

03

*Carefully challenging  
the status quo.*

*'Future-proofing'  
policies and  
strategies.*

02

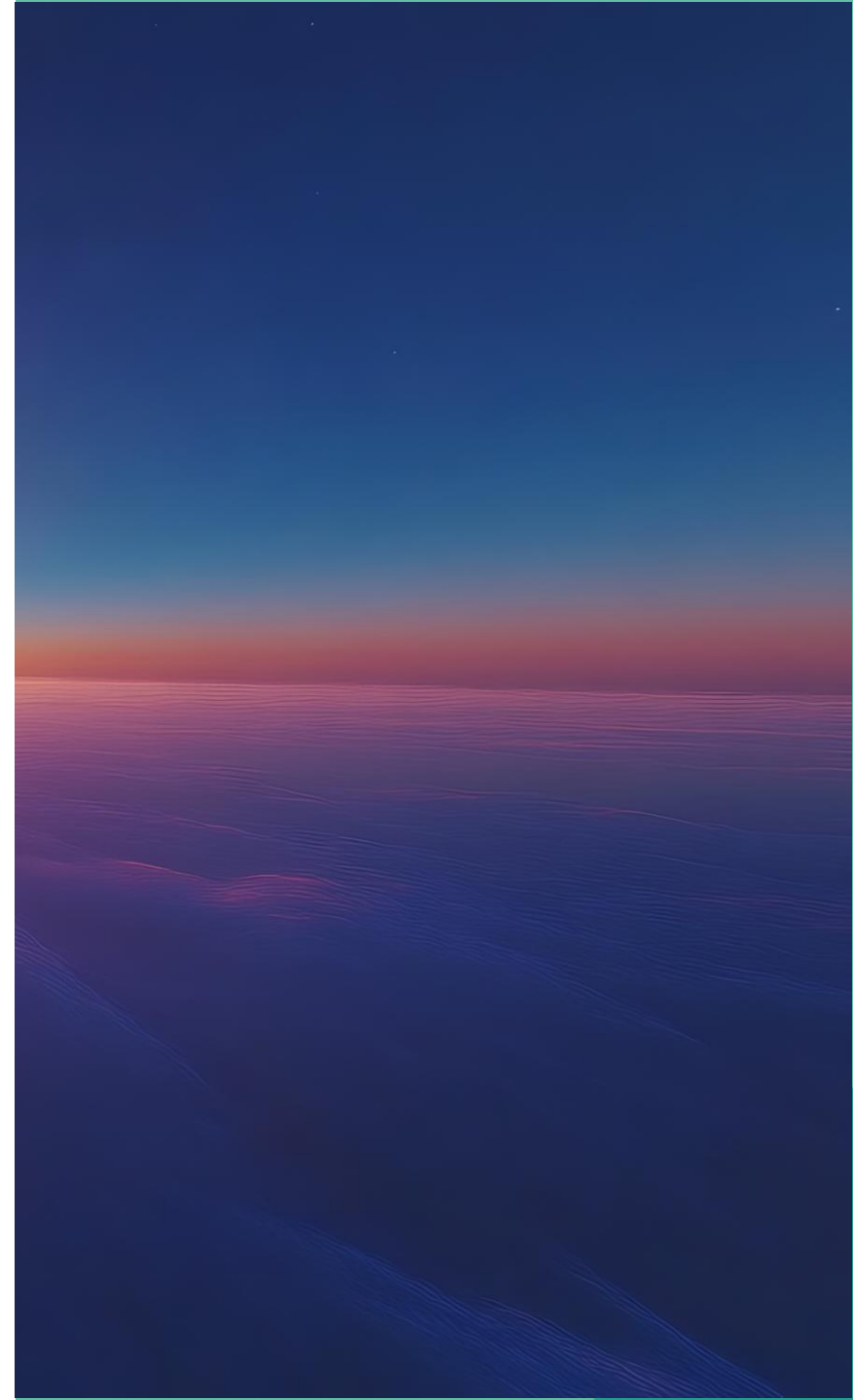
*Cultivating humility  
and creativity.*

04



# Conventional approaches are necessary not sufficient

- Limits of evidence-based policy
  - Linear projection
  - Bias towards continuity over change
  - Highly specialised, likely narrowly defined, overly objective & certain
    - Big name experts often have big time egos and low awareness of blind spots
- Most pressing issues are:
  - Hard to model
  - Exponential, discontinuous or unprecedented
  - Irrational, emotional or fundamentally uncertain
  - Require multidisciplinary and multistakeholder solutions



# KEYS

## TO EFFECTIVE FORESIGHT INSTITUTIONS

- **Diversity:** engage with a lot of people because good foresight emerges from connection across domains and perspectives
- **Independence:** essential innovative challenge function
- **High-level champions:** top cover enabling growth and protecting independence
- **Embedded into core functions:** weaved into the most important discussions and processes

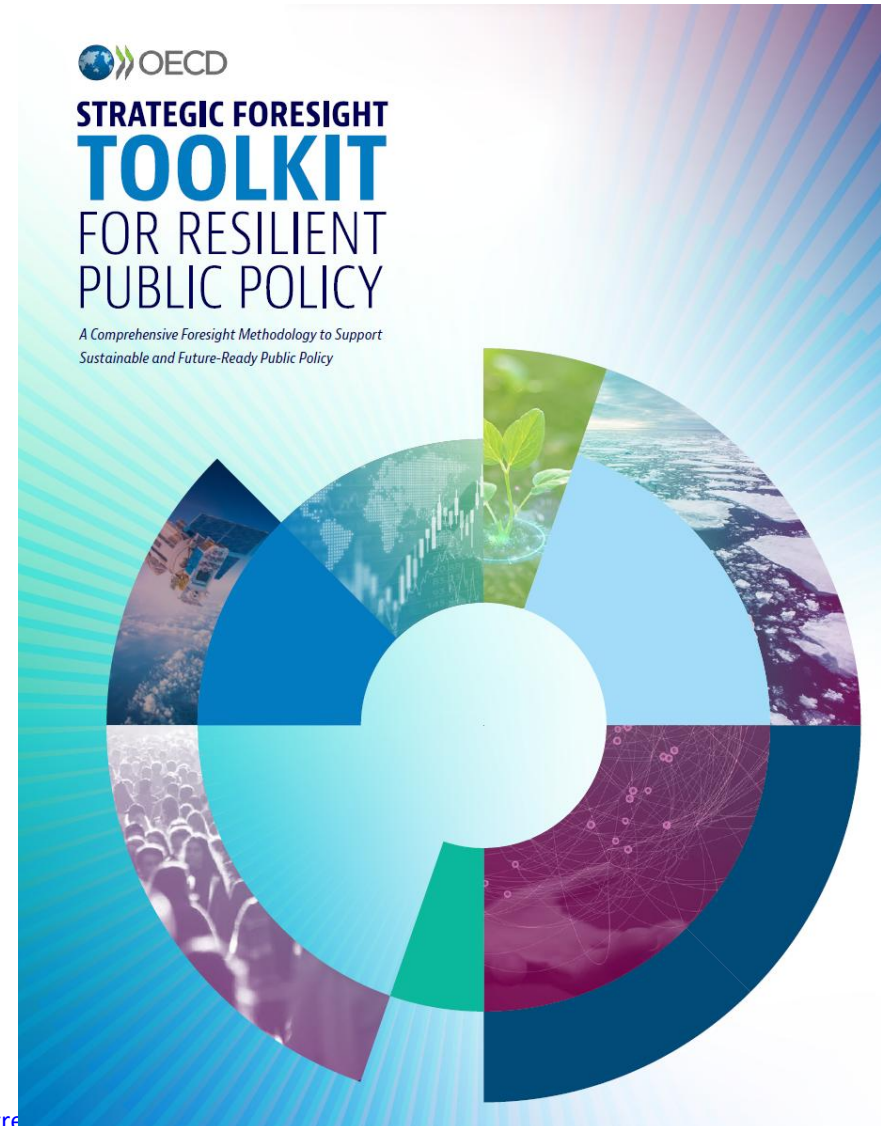


# STRATEGIC FORESIGHT TOOLKIT FOR RESILIENT PUBLIC POLICY

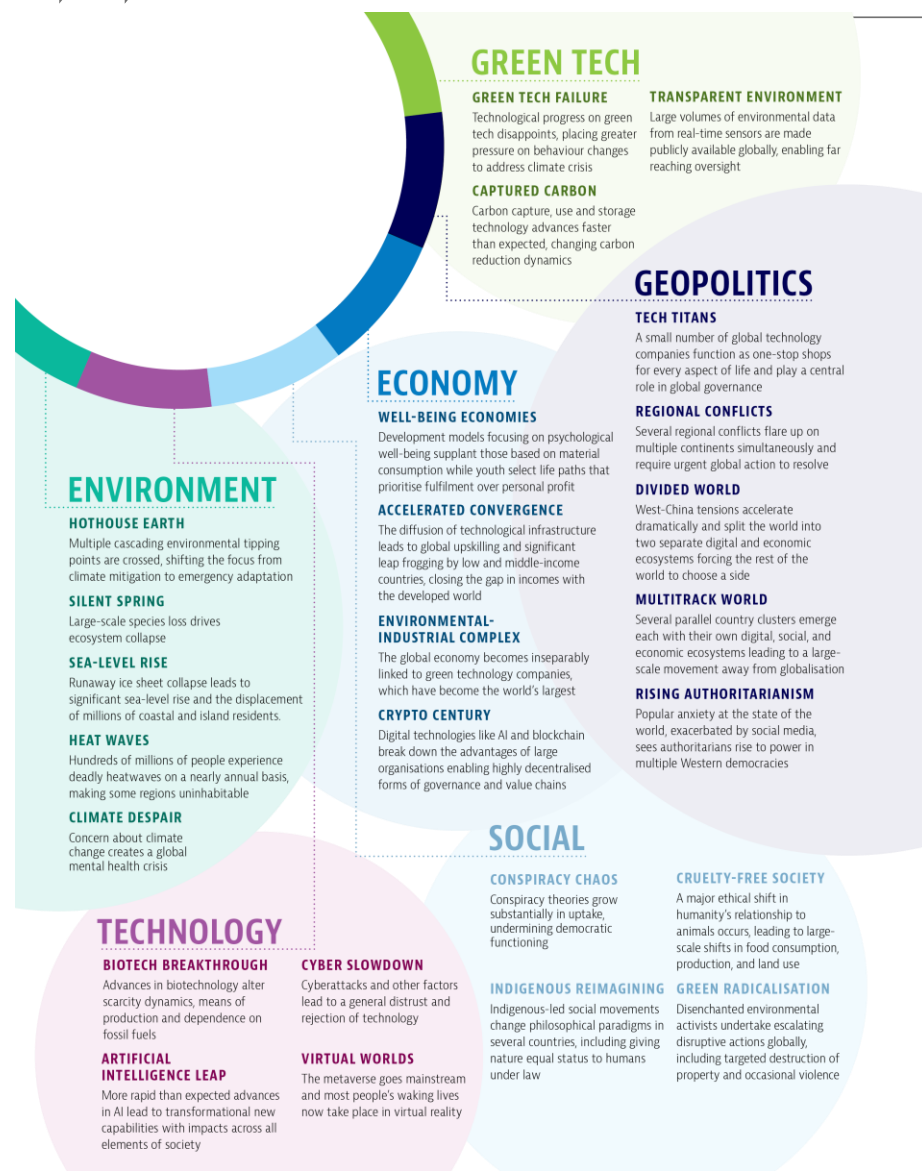


# Strategic Foresight Toolkit for Resilient Public Policy

- ✓ Resource for foresight teams to **bolster their design and/or research capacity**.
- ✓ Discusses **potential future disruptions** identified through extensive research, expert consultations, and workshops.
- ✓ Helps anticipate challenges and opportunities that could reshape the policy landscape between **2030 and 2050**.
- ✓ Features a **five-step foresight process**, guiding users to challenge assumptions, create scenarios, stress-test strategies, and develop actionable plans.
- ✓ Includes **facilitation guides and case studies** to support effective implementation.



# 25 disruptions that could reshape the policy landscape



## TECH TITANS

*Private companies displace governments*

**POSSIBLE 2030-50 DISRUPTION**

A small number of global technology companies envelop consumer satisfy a large share of their needs, such as socialising, obtaining in health, providing entertainment, and acquiring goods and services collect so much behavioural data and to benefit customers so extensive and scope and network effects that they can no longer be threatened innovative and more efficient in some specific domains. This unrivall tech titans can impose high and/or discriminatory prices and can for these companies can influence working conditions, tax revenues extent that they have incredible leverage over policy direction in most "market" and political power of these companies has become so entr not have the necessary political capital or technological understanding or prevent abuses of their dominant power over markets, consumers

**CONTEXT**

With growing market concentration (Figure 2.21), a small number of technology firms, have gained considerable global influence as driving forces of digitalisation. Whether grow, plateau or be replaced – including by new competitors from outside OECD countries among experts about whether the concept of market power needs to be adapted addressing issues related to digital platforms acting as intermediaries or even gate in many countries are making efforts to curtail the perceived harmful practices and

**TECH TITANS**

REGIONAL CONFLICTS

DIVIDED WORLD

MULTITRACK WORLD

ARISING AUTHORITARIANISM

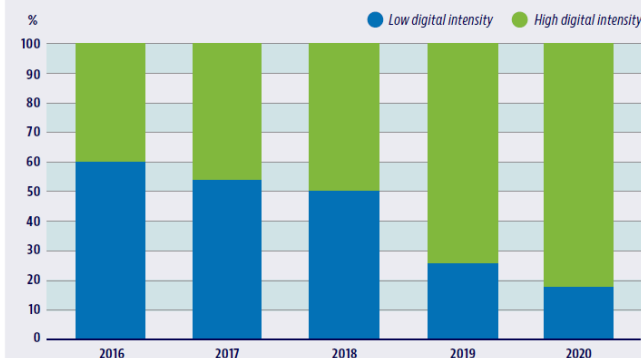
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tech firms, both through ex-post competition-policy interventions imposing fines and behavioural remedies (European Commission, 2017<sub>[p66]</sub>), and through regulatory interventions such as the Service Market Act and the Digital Market Act in the European Union, the Act on Improving Transparency and Fairness of Digital Platforms in Japan and the Digital Markets, Competition and Consumers Act 2024 in the United Kingdom. At the same time, these companies are well positioned to attract top talent, and fully utilise their ability both to collect large amounts of consumer data and exploit network effects to increase their market dominance and influence.

### EMERGING EVIDENCE

- » Tech giants have signed multi-billion-dollar contracts with militaries to provide cloud services (Novet, 2021<sub>[p66]</sub>) and augmented reality (Farrell, 2022<sub>[p66]</sub>).
- » The largest technology companies have appointed former political leaders to senior roles (Culliford, 2022<sub>[p66]</sub>), spent tens of millions on lobbyists in the United States (Zakrzewski, 2022<sub>[p66]</sub>) while also being the top spenders on lobbyists in Europe (Chee, 2021<sub>[p66]</sub>) and named representatives to work with the United Nations (Microsoft, 2020<sub>[p66]</sub>).
- » In response to public fears about AI, the White House convened seven leading companies (Amazon, Anthropic, Google, Inflection, Meta, Microsoft and OpenAI) to agree on voluntary commitments to manage AI risks (White House, 2023<sub>[p66]</sub>). This move highlights the central role played by these companies in regulating rapidly evolving technologies, at a time when governments often struggle to keep pace with these evolutions, though governments are playing an active role and working with key industrial players.
- » There is emerging literature showing evidence of a link between market power and increased lobbying (Cowgill, Prat and Valletti, 2021<sub>[p66]</sub>), while others cast doubt on these claims (McCarty and Shahshahani, 2023<sub>[p66]</sub>).

**FIGURE 2.21. Mergers and acquisitions in high digital-intensive sectors have increased substantially**  
Mergers and acquisitions deals by digital intensity of the acquirer firm for euro area countries, percentage, 2016-2020



Source: (Crisuolo, 2021<sub>[p66]</sub>), Productivity and business dynamics through the lens of COVID-19: the shock, risks and opportunities, [https://www.ecb.europa.eu/pub/conferences/ecbforum/shared/pdf/2021/crisuolo\\_paper\\_en.pdf](https://www.ecb.europa.eu/pub/conferences/ecbforum/shared/pdf/2021/crisuolo_paper_en.pdf)





# Foresight process to stress-test public policy





# Facilitation Guides

FACILITATION GUIDES: MODULE ONE

EXPLORE

FACILITATION GUIDES: MODULE TWO

MODULE ONE:  
EXPLORING  
DISRUPTIONS

The OECD has identified 25 possible disruptive changes that could emerge over 2030-50, with implications for long-term public policies. In this module, participants will examine two disruptions each in a modified futures-wheel or influence-cascade exercise, which are brainstorming exercises in which people think through the downstream consequences of a particular change or multiple changes.

Strategic Foresight Toolkit for Resilient Public Policy

Agenda item	Contents and discussion questions
<b>ASSUMPTIONS EXERCISE (IN PLENARY)</b>	<ul style="list-style-type: none"><li>» Present the preliminary list of assumption to all participants.</li><li>• Give them each 3-5 minutes to read the list and propose amendments to it.</li><li>• Is there a better way to phrase these assumptions?</li><li>• What else should be added to this list? Are there any important core assumptions missing?</li></ul>
<b>CLUSTERING EXERCISE (IN PLENARY)</b>	<ul style="list-style-type: none"><li>» Place the list of disruptions and the final agreed upon list of assumption on the side.</li><li>• Go through the list of assumptions one by one and have participants identify which of the disruptions could undermine it.</li><li>• These will be the story elements in a scenarios exercise in module 3.</li></ul>
<b>WRAP-UP</b>	<ul style="list-style-type: none"><li>» Conclusions, reflections and next steps (including logistics about where and when).</li></ul>

## MILESTONES

The purpose of this module is to introduce participants to building skills in systems thinking and taking a long-term approach. Participants will explore prevailing indicators of change that have the potential to reshape some of which may have eluded their attention. Through a structured exercise, participants will gather corroborative evidence of these transformative shifts and envision their future implications on the business and society fabric. This process stimulates participants' creativity and prompts them to critically examine key policies that have been ingrained consciously or unconsciously. While capturing noteworthy insights on policy implications, deliberations is encouraged, extensive notetaking during this module is not necessary for final reports.



### 1. FACILITATION SCRIPT IN PLENARY

- » GIVE A BRIEF SUMMARY OF THE FIRST SESSION and a reminder about the purpose of the exercise.
- » REMIND PARTICIPANTS THERE ARE (ALMOST) NO WRONG ANSWERS IN THESE TYPES OF EXERCISES. This exercise is inherently speculative. All forms of contribution are welcome, from traditional expertise to personal experience. Getting everyone comfortable with engaging in the exercise is a top priority.
- » REMIND PARTICIPANTS THAT THE SESSION IS FULLY EXPECTED TO RAISE CONFLICTING IDEAS. This is a brainstorming exercise, in which opposite implications may be imagined from the same disruption. All are possible – none – ever comes to pass. Highlighting this uncertainty and the diversity of possible implications is the goal of the exercise.
- » REMIND PARTICIPANTS THEY ARE FREE TO ANSWER FROM A PROFESSIONAL OR PERSONAL PERSPECTIVE. Immediate thought that enters their mind about a given disruption pair is how it could impact their social circle, that should be encouraged. Including emotions and personal experience provides foresight processes.
- » BRIEFLY INTRODUCE EACH OF THE SELECTED DISRUPTIONS at the beginning of the session.
- » ASK INDIVIDUAL PARTICIPANTS TO SELECT THE DISRUPTION PAIR THEY ARE MOST INTERESTED IN and join a breakout group based on that.
  - This helps ensure active participation among participants.
  - If groups are imbalanced, ask some participants in the largest group(s) to switch to one of the smaller groups.

## NOTE TAKING TEMPLATE

Strategic focus area	Challenges	Opportunities	Actions
FOCUS AREA 1			
FOCUS AREA 2			
FOCUS AREA 3			
FOCUS AREA 4			
FOCUS AREA 5			



# THINKING

## LIKE A FUTURIST



# » MANAGING POLARITIES

- “The test of a first-rate intelligence is the ability to hold two opposing ideas in mind at the same time and still retain the ability to function.”
- ~ F Scott Fitzgerald, “The Crack-up”, 1936





# TIME IS A TOOL

## OUR TIMELINES VARY BY CONTEXT

- “There are decades where nothing happens; and there are weeks where decades happen”
- Sometimes it is best to set scenarios way in the future
  - *Creating distance from today to imagine large amounts of change*
- Sometimes it is best to deal with shorter timelines
  - *Fast moving issues and crisis management [War in Ukraine]*
- Sometimes we deliberately avoid putting dates on scenarios (e.g. with AI)
  - *Overcome disagreements about when to have more perspectives on what could happen*



# THINKING ABOUT PSYCHOLOGICAL SAFETY

- Humility and creativity are cultivated through psychological safety
- Our work is emotional as well as analytical/intellectual
- People need to feel safe to think about change and uncertainty, which is uncomfortable for many people
- Working with people's cognitive biases (e.g. confirmation bias)
  - *First workshop question to participants: what evidence supports this scenario?*



THINKING ABOUT

# DATA AND GROUNDING OUR WORK

- Some audiences like graphs and quantification
- Some audiences work well with narratives and stories
- The more transformative the scenario, the harder to quantify
- The less quantified and grounded the scenario, the less *plausible* it feels to many policy makers
- All forms of data analysis are tools for effective storytelling to broaden people's thinking



THINKING ABOUT

# DEPLOYING STRATEGIC AMBIGUITY

- When do you imply things and when do you let audiences infer them?
- Our job is about asking questions that are being ignored or avoided
- Our tools are about ways of getting people to internalise and reflect on these questions
- Sometimes you need highly detailed questions to ensure engagement
- Sometimes you want audiences to fill in the story themselves and ask their own questions



THINKING ABOUT

# BE A CATALYST FOR CHANGING MINDS

- Our impact does not exist in isolation—our work is inherently collaborative
- Collaborative work requires building trusting relationships
- Trusting relationships are built with patience
- You cannot force people to change their mind—they must acquire wisdom for themselves through experiences we curate



# THANK YOU

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